

SBI Ltd (Sun Blinds Installations) [www.sbiproducts.co.uk](http://www.sbiproducts.co.uk)



# Commercial solutions

All year weather protection

- ✓ More customers
- ✓ More advertising potential
- ✓ Increased revenue





**Sun and weather protection** considerably expands any dining or drinking area.



**Premium quality**  
made in Germany



Anyone opting for weinor products can rely on top quality.

## Choose a strong brand!

When it comes to year-round weather protection for commercial applications, you need a quality fit-for-purpose product. The weinor brand offers the highest quality, and has a comprehensive product range that can be tailored to suit any application. Whether it's a hotel, restaurant shop or school: we have just the right solution for you!



**Pubs, bars, restaurants & cafés**  
Expand your usable space and create comfortable ambient areas where your guests can enjoy great service whilst being protected from the elements.



**Hotels**  
Give your guests an upgraded experience by creating an outdoor space that they will want to spend more time in regardless of the weather condition.



**Shops**  
Apart from protecting your goods from direct sunlight and heat, a sign-written valance or cover increases your brand advertising.



**Education**  
weinor products offer protection from the sun, wind and rain so that young children can spend valuable and healthy time outdoors.





**Glasoasen® from weinor:**  
This all-glass outdoor room offers maximum light as well as protection from wind, rain and snow.

## More space – more sales!

People are drawn outside! They want to enjoy the light, fresh air and space. Benefit from this strong trend and create an attractive outdoor area using products that offer year-round weather protection from weinor. The advantage: your guests can stay outdoors for longer, even on mild winter days.

**Increase your dining space – and your sales as a result!**

### **The right solution for every requirement**

Whether it's a Glasoase®, patio roof or awning – with a weinor product, you always receive a fully bespoke, made-to-measure system.

**Glass patio roofs and Glasoasen®:** They let lots of light in from above and offer reliable protection against the rain at the same time. Sliding glazing elements close the covered space into a Glasoase® and protect against the wind and rain from the side.

**Pergola awnings:** These are rainproof and extremely wind-resistant thanks to the strong rigid framework and posts. The weinor PergoTex II pergola awning can also be extended using glazing elements for more protection against the weather.

**Awnings:** weinor's strong, robust folding arm awnings provide perfect shaded areas for guests to relax. The addition of LED lighting and infra-red heating increases the usage and enjoyment of the space on cool evenings too.



**Pergola awnings:** Lots of sunlight when open, great protection from the weather when closed.

# Make the most of unused outdoor space ...





**Managing Director  
Eva Welling,  
Wellings Parkhotel:**

*“The high-quality, durable weather protection solution suits our 4-star hotel ideally. It offers both our conference and wedding guests the right setting for their event at all times even in bad weather.”*






**weinor patio roofs and Glasoasen®** create a protected, homely outdoor area, e.g. here the 40 metre long glass roof construction including sun protection for the Wellings Parkhotel near Düsseldorf / Germany.

## **Patio roof & Glasoase® – the all-inclusive solution for your establishment...**

The Terrazza glass patio roof and weinor Glasoase® offer reliable protection in all weathers, even on cooler days. As a result, your outdoor area can be used virtually all year round, with comparatively low investment costs. At the same time, the glass lets plenty of light in. The vertical glazing elements can be closed or opened fully depending on the weather.

Additional sun protection, the heating system and LED lighting create a feel-good space where your guests will be happy to while away the hours.

-  **All-round weather protection**
-  **Usable nearly all year round**
-  **Sturdy aluminium construction**



The systems can be **easily combined** for large outdoor areas.



# + 93 % more use of outdoor space\*

With the **moveable frameless w17 easy full-glass sliding door**, you can react flexibly to any weather. Your guests have total transparency, without any annoying posts and framework.

## Terrazza glass patio roof – best protection from above

- Solid glass and aluminium construction
- Plenty of unobstructed views thanks to large spans with no middle posts (up to 7 m)
- Different styles of roof possible
- Can be extended with heating and LED lighting

## weinor Glasoase® – protection from the elements all year round

- Sliding all-glass elements
- Perfect transitions, also accessible
- Can be extended with heating and LED lighting
- Retrofittable glass elements for virtually every patio roof



**Sottezza II with Terrazza or Glasoase®**  
The under mounted conservatory awning provides pleasant shade and gives the outdoor area a homely ambience thanks to its textile appearance over the entire area.



Your guests are also well protected from the low lying sun with the **VertiTex II vertical sun protection**.

### Profitable figures for you

weinor weather protection:  
**Glasoase®**

Property:  
**Upmarket restaurant**

Possible additional income / month with Glasoase®:

**GBP 38,304\*\***

\* The following variables were assumed to determine this value:

- Location: Birmingham / West Midlands
- Available seats in outdoor space: 24
- Sales p. p. per day: GBP 38
- Use of seats p. p.: each 1.5 x lunch / evening
- Use of patio without Glasoase® p. mth.: Ø 15 days
- Use of patio with Glasoase® p. mth.: Ø 28 days

\*\* equates to € 42,405  
Reference: Tourism School Salzburg / Austria

**Rainwater** is reliably drained off through the gutter on the roof and in the post, either invisibly or via a subtle water drain.



With a **WGM Top** awning, your guests will stay pleasantly cool under the roof.



**Thomas Klüber,**  
**Freigut bistro and event boat:**

*"Thanks to the combination of a pergola awning and glass side elements, our guests can use the area much more often and enjoy the great view. Needless to say the impact on our sales has been extremely positive!"*



The stable **weinor PergoTex II** construction is extremely wind-resistant. This plays a particularly important part in exposed locations, like here with the 14-metre system on a bistro boat in Frankfurt am Main / Germany.

## Pergola awnings – solid sun, wind and rain protection

The weinor pergola awnings' solid design ensures high wind resistance. Their huge benefit is their flexibility: they remain open when it rains. When the weather improves, you simply retract the awning and your guests enjoy the unobstructed view of the sky.

- ✓ **Convertible function for an open-air feeling**
- ✓ **For large areas, too**
- ✓ **Can be complemented with many extras**





With **weinor PergoTex II**, you offer your guests both protection from the sun and rain but also a totally open-air feeling.

## Profitable figures for you

weinor weather protection  
**weinor PergoTex II**

Property:  
**Restaurant**

Possible additional income / month:

**GBP 12,852<sup>\*,\*\*</sup>**

\* The following variables were assumed to determine this value:

- Location: Birmingham / West Midlands
- Available seats in outdoor space: 36
- Sales p. p. per day: GBP 17
- Use of seats p. p.: each 1.5 x lunch/evening
- Use of patio without pergola awning p. mth.: Ø 15 days
- Use of patio with pergola awning p. mth.: Ø 22 days

\*\* equates to € 14,228  
Reference: Tourism School Salzburg / Austria



**Clever guttering:** The Plaza Viva post can be lowered using the gear handle, allowing rainwater to drain off.

The integrated **LED spotlights** produce atmospheric lighting in the evening.

**+ 47 %**  
**more use of outdoor space\***

## weinor PergoTex II – versatile weather protection

- Flexible Cabrio system – can be opened completely
- PVC-coated pergola fabrics
- Protection against wind and strong rain with min. 8° pitch
- Can be expanded with glass elements

## Plaza Viva – the textile pergola awning

- Reliable sun protection, high wind stability
- Protection against rain showers
- Valance Plus can be added for privacy and sun protection from the front
- Optional telescopic post to allow water drainage



The **flexible glass elements** protect your guests from all weathers. They can be opened fully when the weather improves. LED spotlights can also be integrated.



weinor PergoTex II can also be used for **larger patio areas**. It can be linked laterally or back to back, as shown here.



On retracting the weinor PergoTex II fabric is **folded up**. A safety shield protects it from getting damp.



The **Plaza Viva** pergola awning can remain open in light rain keeping your guests dry (here with lowered telescopic outside posts).



**Simon Meyer,  
Managing Director  
Blinds by Peter Meyer:**

*“This project was a really big challenge for all involved. The fitting locations, low clearance heights and wind were all issues that needed to be overcome. I’m glad that the dedication of weinor, Blinds by Peter Meyer and Erebus Shading to produced an outstanding result!”*



**weinor awnings** are top-quality products that are also used on major projects, such as the 157 Cassita II motorised folding arm awnings installed in a residential and commercial district in Sydney / Australia.

## Awnings – attractive and flexible sun protection solutions

Anyone who wants to offer their customers a shaded spot would be well advised to fit an awning. It can be installed quickly and invites passing customers to stop and linger in front of your shop window. It also protects furniture and displayed goods from the heat and UV radiation. In the evening, the heat is retained under the awning a little longer.

Your guests will be thrilled! weinor has exactly the right awning solution for a whole range of different requirements – even incorporating your own customised labelling.

- ✓ **Retractable sun protection**
- ✓ **Flexible solution for smaller areas**
- ✓ **Reliable technology**





weinor awnings can easily integrate your **corporate design**.

# weinor awnings – a cosy ambiance with advertising potential

- Outstanding design in cubic or round look
- Fabrics with long-lasting brilliant colours
- Coupled systems possible up to 12 m wide
- Available models: free-standing or fixed to the wall, with open or enclosed cassette



For comfort: The **integrated LED lighting** immerses the patio in a pleasant light for your guests.

# + 23 % more use of outdoor space\*

**Privacy and sun protection** from the front with retraction protection. And if the wind starts to pick up, the Valance Plus front privacy and glare protection screen automatically retracts first, followed by the awning. Keeping your table decorations protected.

## Profitable figures for you

weinor sun protection:  
**Cassita LED**  
Property:  
**Café**

Possible additional income / month:  
**GBP 7,840\*\*,\*\***

- \* The following variables were assumed to determine this value:
- Location: Eastbourne / East Sussex
  - Seats in outdoor space: 16
  - Sales p. p. per day: GBP 7
  - Use of seats per day: 10 x
  - More use of patio with awning p. mth.: Ø 7 sunny days

\*\* equates to € 8,680  
Reference: Tourism School Salzburg / Austria

The appeal of the low-noise **weinor LongLife arm** is its very high tension force – even in gusty conditions. This ensures the fabric is exceptionally well positioned.



**Duofix** does not need a wall: awnings can be mounted on both sides of the free-standing construction. The flexible system can be easily dismantled again as required, for example, for the special use of public spaces.







**Atmospheric LED lighting:**  
Powerful LED spotlights cast a pleasant, warm white light, lasting for 30,000 hours.

## weinor accessories – more comfort for your outdoor area



**RGB LED Strip**  
provides coloured lighting and great light effects, creating a unique mood on your patio. With 48 colours and 3 shades of white.

## Provide a feel-good atmosphere



**Tempura Quadra heating system**  
The instant heat offers the ultimate in comfort combined with state-of-the-art technology.



**weinor BiConnect radio control:** makes operating sun protection, lighting and heating really easy using the hand transmitter. Weather sensors react automatically to wind, sun and rain.



**VertiTex II vertical sun protection**  
for guaranteed privacy, glare and sun protection from the side and front.

weinor offers a number of intelligent accessories for awnings, patio roofs and Glasoasen®. To make the time outdoors even more pleasant: weinor accessory solutions are developed and made in first-class quality at our own factories in Germany, just like our sun and rain protection products.

Thanks to our in-house production and design, all products are perfectly coordinated with each other in terms of appearance and technology.

- ✓ **Great comfort**
- ✓ **High-quality material**
- ✓ **Long operating life**

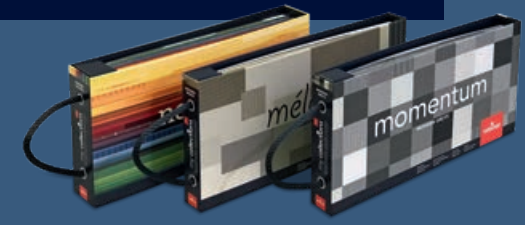




## Use your awning as advertising space

Large fabrics on your awning or vertical screen are inviting advertising spaces. Effectively show off your company name! weinor will help you find the perfect required match, be it your company logo or just lettering. A high range of colourful fabrics will help to set the right contrast.

- ✓ Full-service awning advertising
- ✓ Choose your favourite colour combination
- ✓ Even the valance is printable



- Customisable labelling
- Choose your logo and lettering
- The awning fabric and valance are printable.

If you wish, you can choose from our range of well over **47 RAL colours plus 9 WiGa trend colours**. To get the perfect match for your CI, simply select the desired colour from our range of 200 plus RAL colours for a small extra fee.



Image supplied by Garage Door Connection







Visualisation – the finished impression

Same building before

# Product planning made easy: weinor visualisation service and ...

# ... weinor 3D Designer



Visualisation – the finished impression

Same building before

Give yourself peace of mind: use weinor’s visualisation service to show what a patio roof or Glasoase® could look like on your building!

- High-quality weinor visualisation
- Photorealistic 3D image created by our specialists
- Existing patio environment with added weinor product

Use weinor visualisation to make that all-important decision to purchase your own product. Ask your retailer about this weinor service!

### More and more weinor customers are impressed by the weinor 3D Designer:

- For Terrazza or Glasoase® including conservatory awning, vertical shading and glass glazing elements
- Can be displayed three dimensionally on a computer or tablet
- Awnings in all the required frame colours and fabric patterns

As a result, an accurate impression of the finished product can be provided at a very early stage – fully demonstrating how it will look.



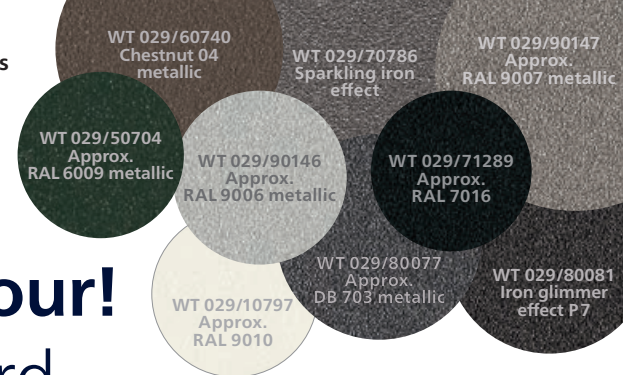


# Apply your corporate colour!

## 56 frame colours as standard, over 200 available

Maximum colour safety: weinor offers you a choice of over 200 different frame colours. You can choose from a variety of colours which harmonise with the architecture!

9 trend colours



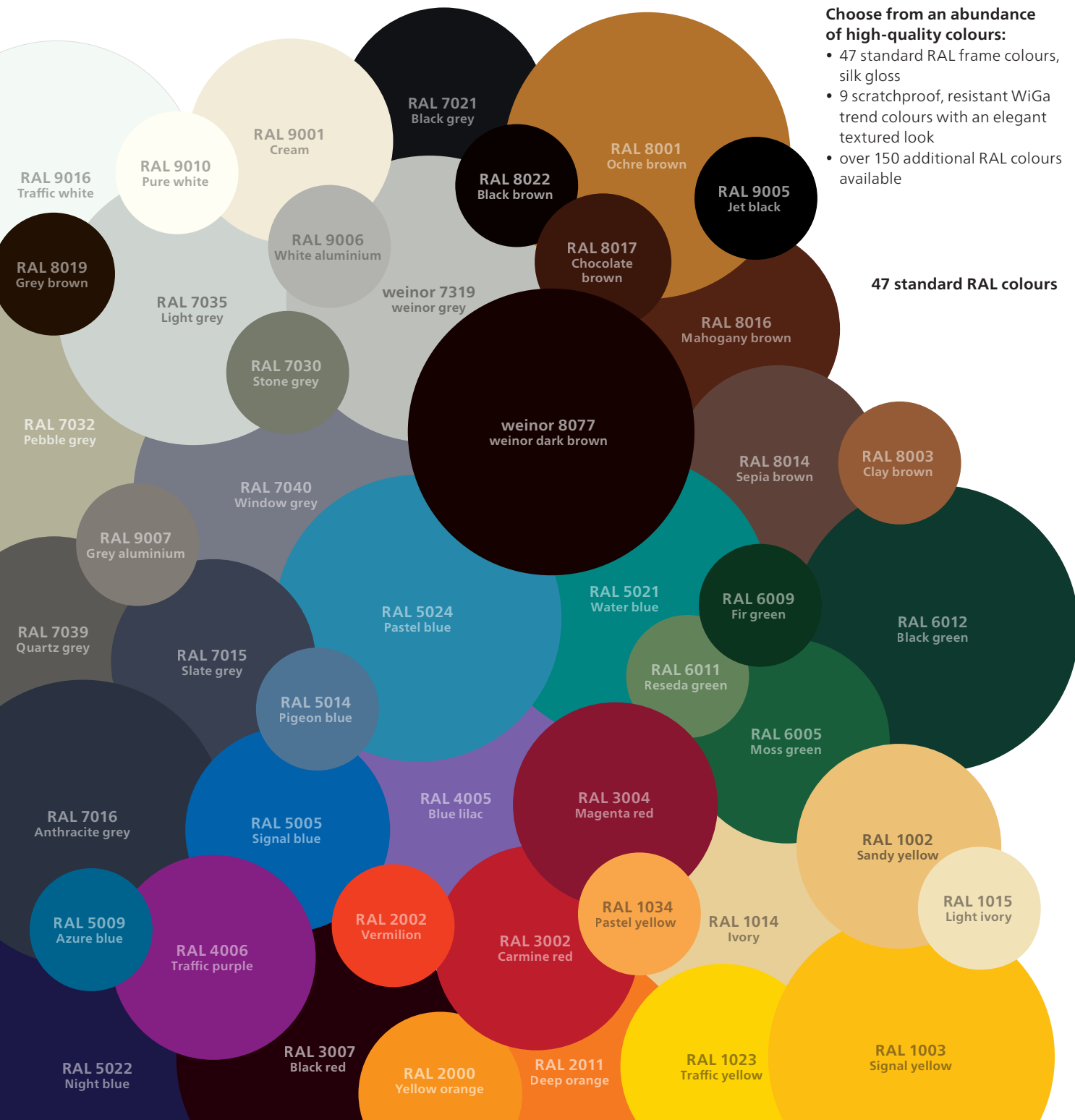
### weinor provides a maximum degree of uniformity

As weinor does all the powder coating in house, you can also rest assured that different products come with the same top-class colour tonality and identical gloss level.

### Choose from an abundance of high-quality colours:

- 47 standard RAL frame colours, silk gloss
- 9 scratchproof, resistant WiGa trend colours with an elegant textured look
- over 150 additional RAL colours available

47 standard RAL colours



# Visually stunning fabrics

## Technical brilliance and performance

Whether you decide on a wall-mounted folding arm awning, Plaza Viva or weinor PergoTex II, or a roof or under-mounted awning to match a Terrazza and Glasoase®. The extensive range of fabrics available from weinor will perfectly complement the finished environment.

weinor fabrics are coated with Teflon EXTREME®, making them both water and dirt repellent. As the colour pigments are spinneret-dyed into the basic fibres, the fabrics maintain their brilliant colour throughout.



momentum, mélange and not crazy. Choose your favourite pattern from the 3 well selected colour ways. Whether it's timeless neutral, harmonious or creative trends – we have the right material and matching colour for every taste.

  
**my collections**  
High-quality awnings fabrics



# Award-winning design

Timelessly classic or puristically modern – with a weinor product, any outdoor area can be used better and for longer. Numerous design awards bear testimony to our commitment to provide good designs:



Kubata cassette-awning, 2019  
w17 easy full glass sliding door, 2018  
Livona open awning, 2015  
Opal Design II and Cassita II cassette-awnings, 2014



Kubata cassette-awning, 2019  
Terrazza Pure cubic glass patio roof, 2019  
VertiTex II vertical awning, 2019 (Special Mention)  
w17 easy full glass sliding door, 2018  
Opal Design II, 2014 (Special Mention)



Plaza Viva pergola awning, 2019



Tempura Quadra heating system, 2018  
w17 easy full glass sliding door, 2017  
Semina Life cassette-awning, 2016  
Livona open awning, (Honourable Mention), 2014  
Cassita II cassette-awning, 2014  
Terrazza Glasoase® cold roof conservatory, 2009



weinor PergoTex II pergola awning, 2016



w17 easy full glass sliding door, 2017  
Sottezza II conservatory awning, 2017



Cassita II cassette-awning, 2014



w17 easy full glass sliding door, 2017  
weinor PergoTex II pergola awning, 2016  
Sottezza II conservatory awning, 2015

More information at:  
[weinor.com/awards](http://weinor.com/awards)



weinor PergoTex II pergola awning, 2016



Sottezza II conservatory awning, 2016



**weinor certificate of authenticity**  
Every weinor product is delivered with a certificate of authenticity. Ask your retailer and partner for it!



## Premium quality made in Germany



Embodying innovation – constant enhancements

Tried and tested weinor quality – certified production processes, top standards

Sustainability and responsibility – high environmental standards and regular audits

**Important:**  
*Fabric qualities:* weinor awning fabrics meet strict quality requirements and are produced using state-of-the-art production technology. Despite this, blemishes like creases, rippling in the seam and hem area, overstretching in the hem area and honeycombing cannot be ruled out. This has no negative impact on the quality and operating life and are not a reason for rejection.

For more detailed information:  
[www.weinor.com/fabric\\_qualities](http://www.weinor.com/fabric_qualities)

**Awnings and conservatory awnings:** must be retracted when it is raining or windy – risk of pooling! Fabrics that are allowed to become wet may show increased signs of creasing and wrinkling. They should therefore be extended again to dry when the weather is better.

**Frame colours:** depending on the frame colour ordered, we deliver all small parts, as well as gear handles and gear boxes in black (similar to RAL 9005), white (similar to RAL 9016), or in grey (similar to weinor 7319).





© Hamilton Lund - Photographer

*We reserve the right to make technical changes as well as changes in range and product portfolio. For technical reasons, the colours may appear slightly different when printed.*

## Our service for you!

High-end solutions in design and technology, premium quality and a reliable, dedicated service – weinor is Northern Europe's market leader in sun and weather protection for outdoor living and has been an innovative leader for all kinds of patio systems for 60 years.

Patent no		
EP 0959195	EP1936105	17000679.5
EP 1936062	08006834.9	17000680.3
EP 2072709	1403442	17001050.8
EP 2136214	16001718.2	17001051.6
EP 2202376	16002201.8	17001164.7
EP 2383402	16002202.6	18000571.2
EP 2631386	16002204.2	18000941.7
EP 2826945	16002717.3	1936061
EP 3048213	17000149.9	2136013
EP1310609	17000150.7	3054063
EP1835089	17000580.5	



**Professional advice –**  
by a trained weinor retailer  
and partner



**Bespoke solutions –**  
made-to-measure and  
ideally tailored to your needs



**Perfect installation –**  
by experts in  
weinor products

[weinor.com](http://weinor.com)

Your weinor approved distributor will be pleased to advise you:

SBI Ltd (Sun Blinds Installations) [www.sbiproducts.co.uk](http://www.sbiproducts.co.uk)